

Veeam Availability Console *for Service Providers*

# All-in-one management and visibility for virtual, physical and cloud workloads

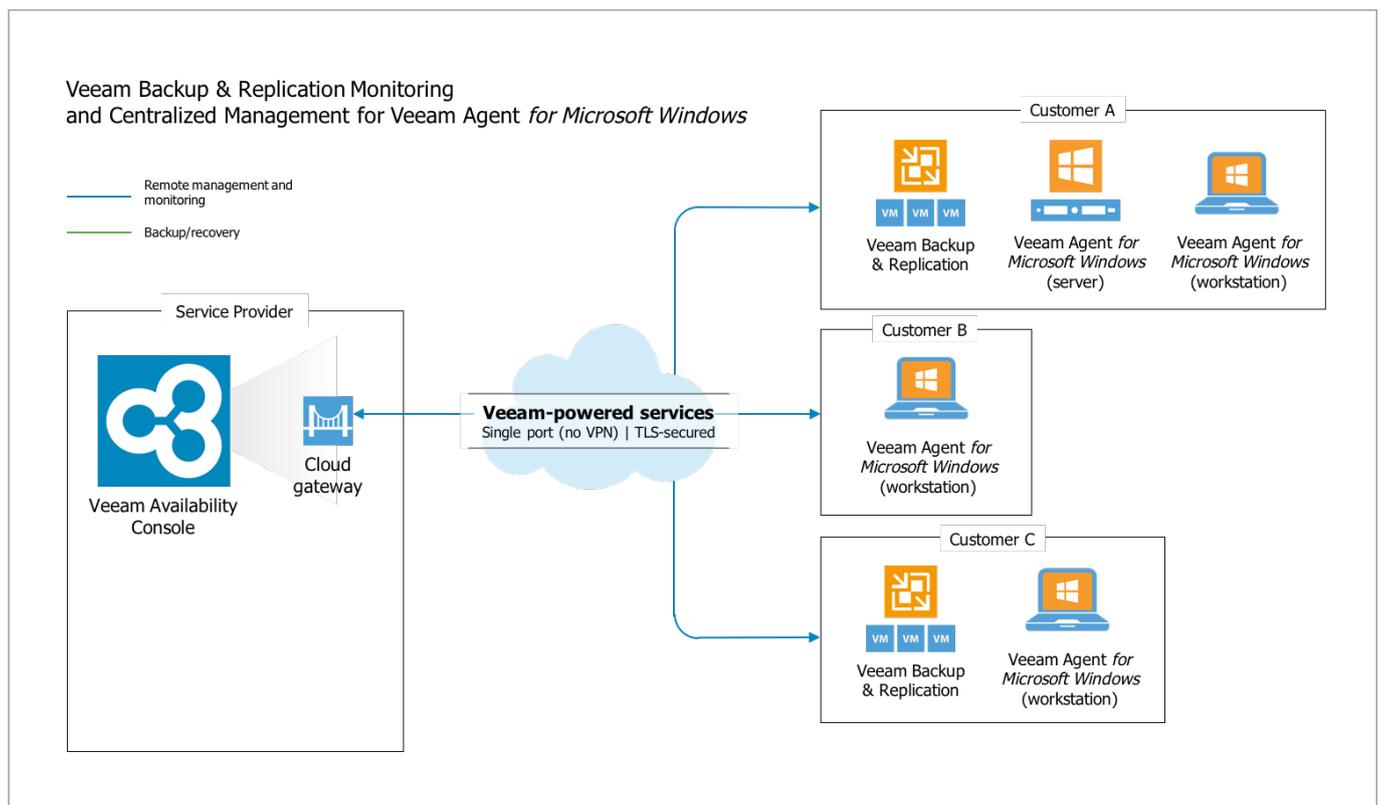
As adoption of cloud computing across organizations of all sizes continues to grow, the ability to efficiently provision, manage and monitor Availability infrastructure can be difficult. Veeam® Availability Console is a cloud-enabled platform built specifically for Veeam Cloud & Service Provider (VCSP) partners and resellers looking to launch a managed services business.

By leveraging the Veeam Cloud Connect framework, Veeam Availability Console streamlines the delivery and management of virtual, physical and cloud-based Veeam Availability solutions – including Veeam Backup & Replication™ and Veeam Agent for Microsoft Windows – to your customers.

With out-of-the-box, multi-tenancy support, it's simple to get started, onboard customers and remotely manage, monitor and bill for your services. And, the single, web-based user interface reduces administration complexities and makes it easy to stay on top of every one of your customers, and their Availability.

Get started today

1. Apply for the VCSP partner program. It's FREE
2. Once approved, get your FREE rental key
3. Provision Veeam Availability Console in your private infrastructure, or the public cloud



## Simplified setup

Whether you're a tenured service provider or a reseller just starting out with managed services, Veeam Availability Console's flexible install options make getting started simple. Deploy in your own infrastructure or leverage the public cloud.

Create new or add existing customers in just a few clicks thanks to the intuitive onboarding wizard that makes it easy to configure and deliver services in line with your customers' Availability objectives.

## Automated, remote Veeam backup agent deployment

Easily discover all the components of your customers' Veeam environment – whether it's virtual, physical, cloud-based or a mixture – using network-based IP range discovery, Active Directory or .csv files.

Once discovered, managing Veeam Backup & Replication instances, as well as deploying and managing Veeam Agent for Microsoft Windows, is simple. You can gain complete visibility and control over all the backup workloads they want you to manage.

## Remote monitoring and management for backups and replicas

The power of Veeam Availability Console presents your customers' backup and replication environment components, job status and health in a single interface, be it an at-a-glance view of all operations, customer-by-customer or job-by-job basis.

Remote management of backups and replicas couldn't be simpler, using the single, powerful web-based UI. And because Veeam Availability Console leverages the power of Veeam cloud gateways, data is securely transferred over a TLS connection using a single port – no need for a VPN connection.

## Automated billing service

Automation makes billing your customers straightforward and effortless. The RESTful API means you can integrate Veeam Availability Console with your existing billing applications, but because billing functionality is also built in, you have everything you need to get started without manually crunching numbers in spreadsheets.

Setup plan pricing on a per-service or per-customer basis and Veeam Availability Console handles the rest, with white-labeling capabilities to deliver branded invoices with your own logo.

## Multi-tenant customer portal

Keep your customers engaged and assured that they're protected through a secure multi-tenant customer portal that shows the health of their environment, repository consumption and billing management.

### Get your customers' data off site and into your cloud

Veeam makes it easy to not only remotely manage and monitor your customers' Availability infrastructure, but to also send their backups and replicas to your hosted cloud infrastructure. Through tight integration with Veeam Cloud Connect for Service Providers, you can deliver even more value to your customers through Backup as a Service (BaaS) and Disaster Recovery as a Service (DRaaS) offerings.



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